ECOVETSERVICE

Veterinary Product Registration · Import · Nationwide Distribution in Azerbaijan

COMPANY OVERVIEW

Your Partner for Veterinary Market Entry in Azerbaijan

ECOVETSERVICE LLC is an Azerbaijan-based veterinary import, regulatory support, distribution and business development company dedicated to facilitating market access for international animal health manufacturers.

By combining regulatory expertise, import coordination capabilities and market knowledge, ECOVETSERVICE LLC supports international companies throughout the entire market entry process, from product evaluation and registration to commercialization and long-term business development.

> *Our mission is to contribute to the development of Azerbaijan's veterinary sector by introducing high-quality, compliant and innovative animal health solutions to the local market.*

3

CORE SERVICE AREAS

AQTA

REGISTRATION SUPPORT

360°

MARKET ENTRY SUPPORT

MARKET OPPORTUNITY

Why Azerbaijan?

Azerbaijan is one of the most strategically positioned markets in the South Caucasus region, serving as an important connection point between Europe and Asia.

01

Poultry Production

commercial farms driving biosecurity demand

02

Dairy Farming

growing modernization investment

03

Beef Cattle Production

expanding livestock sector

04

Sheep & Goat Farming

traditional and commercial scale

05

Veterinary Clinics

urban and rural network

06

Feed Manufacturing

integrated supply chain

Market growth, favorable logistics and increasing demand for quality veterinary products make Azerbaijan an attractive destination.

LOCAL MARKET CONTEXT

Azerbaijan Veterinary Market

The veterinary industry in Azerbaijan is closely linked to the country's livestock and poultry sectors, which play an important role in national agricultural production. Commercial poultry farms, dairy enterprises, beef producers, sheep and goat farms, veterinary clinics and feed manufacturers all contribute to the growing demand for veterinary medicines, vaccines, feed additives and biosecurity solutions.

ECOVETSERVICE LLC helps international manufacturers understand local market conditions, identify business opportunities and develop practical market-entry strategies aligned with local requirements.

Poultry
COMMERCIAL FARMS & INTEGRATORS

Dairy
DAIRY FARMS & PRODUCERS

Livestock
CATTLE, SHEEP & GOAT FARMS

Feed & Biosecurity
FEED MILLS & FARM HYGIENE

WHAT WE DO

Integrated Market Entry Support

ECOVETSERVICE LLC provides integrated support covering regulatory, operational and commercial aspects of market entry.

Veterinary Product Registration Support

Full assistance with dossier review, local adaptation, and submission coordination.

Regulatory Compliance Management

Ensuring your products and operations fully comply with current local regulations.

Import Coordination

Managing customs clearance, documentation, and logistics for smooth product entry.

Market Access Consulting

Actionable strategies to successfully launch and position your brand in Azerbaijan.

Distribution Development

Nationwide distribution through our established veterinary pharmacy, farm, clinic and wholesale channels.

Commercial Business Development

Driving sales growth and expanding your commercial footprint in the region.

Product Portfolio Assessment

Analyzing your product line to identify the most profitable options for the local market.

Long-Term Market Support

Ongoing operational, legal, and commercial support to sustain your market presence.

REGULATORY SUPPORT

AQTA Registration & Compliance

Veterinary product registration procedures in Azerbaijan are administered by AQTA – the Food Safety Agency of the Republic of Azerbaijan.

- **Dossier Review**
  Thorough examination of product documentation for AQTA compliance.
- **Label & Leaflet Adaptation**
  Translation and technical adaptation to local regulatory requirements.
- **AQTA Submission Coordination**
  Direct management of the filing process with national authorities.
- **Regulatory Correspondence**
  Professional handling of all inquiries and clarifications from AQTA.
- **Sample Coordination**
  Logistical support for regulatory testing and analysis requirements.
- **Follow-Up & Compliance**
  Ongoing support to maintain valid registrations and market access.

AQTA

FOOD SAFETY AGENCY OF THE REPUBLIC OF AZERBAIJAN

1. Dossier Review & Local Adaptation
2. Document Submission to AQTA
3. Regulatory Review Period
4. Laboratory Evaluation & Sample Testing
5. Registration Certificate Issued

PRODUCT PORTFOLIO

Product Categories We Work With

ECOVETSERVICE LLC is interested in cooperation with manufacturers operating across a broad range of veterinary and animal health product categories.

By Dosage Form

- Injectables
- Oral Powders
- Oral Solutions
- Intramammary Products
- Sprays
- Premixes

By Product Segment

- Antibiotics
- Antiparasitics
- Vitamins
- Feed Additives
- Disinfectants
- Vaccines & Biologicals

We are continuously expanding our portfolio based on market demand and regulatory feasibility in Azerbaijan.

— IMPORT & DISTRIBUTION

Beyond Registration

ECOVETSERVICE LLC assists partners with import operations, customs coordination and distribution development activities. We aim to establish sustainable supply chains and commercial partnerships that support long-term product availability and market expansion.

Import Documentation

Expert preparation of all necessary trade and regulatory documents.

Customs Coordination

Streamlined clearance processes at Azerbaijan border points.

Distribution Development

Identification and vetting of key local wholesalers and clinics.

Product Launch Planning

Strategic go-to-market roadmaps for new therapeutic solutions.

Commercial Support

Support for sales growth and long-term business development.

Market Opportunity

In-depth analysis of segment potential and competitor landscape.

Nationwide Sales & Distribution

Reliable nationwide distribution for veterinary pharmacies, clinics, farms, wholesalers and other animal health customers

HOW WE WORK

Our Cooperation Process

Designed to ensure efficient decision-making, regulatory compliance and commercial viability.

1 **Catalog Review**
Initial portfolio evaluation

2 **Product Selection**
Selecting products for local market

3 **Regulatory Feasibility**
Registration pathway analysis

4 **Commercial Terms**
Defining pricing and supply terms

5 **Registration & Import**
Execution and planning

6 **Market Launch**
Introduction to target segments

7 **Post-Launch Support**
Ongoing compliance & development

Cooperation starts from a simple catalog review — no commitment required at the initial stage.

WHY CHOOSE US

Why ECOVETSERVICE LLC

Selecting the right local partner is a critical factor in successful product introduction and long-term development.

Unlike companies focused solely on regulatory procedures, ECOVETSERVICE LLC aims to serve as a comprehensive local partner by supporting product registration, import coordination, market access activities and commercial development initiatives. Our objective is not only to facilitate regulatory approval but also to contribute to sustainable business growth and successful market positioning.

Through our understanding of the Azerbaijani veterinary sector, we assist partners in evaluating market opportunities, identifying priority product categories and developing practical strategies. Our network provides valuable insights into the country's poultry, dairy, cattle, sheep and goat production sectors.

- **Local expertise in Azerbaijan's veterinary regulatory environment**
- **Experience supporting AQTA registration and communications**
- **Import and customs coordination capabilities**
- **Understanding of local veterinary and agricultural market dynamics**
- **Access to veterinary professionals and livestock producers**
- **Knowledge of poultry, dairy, cattle, sheep and goat sectors**
- **Support in product positioning and market development**
- **Long-term partnership approach focused on sustainable growth**
- **Efficient communication between manufacturers and local stakeholders**
- **Commitment to compliance, operational efficiency and commercial success**

PARTNERSHIP

Documentation Typically Requested

To conduct an initial regulatory and commercial assessment, manufacturers are requested to provide basic company and product information.

Company Information

- Company Profile
- Manufacturing Site Information
- Quality Management Certifications
- Export Market References

Product Information

- Product Catalog
- Specifications
- Composition Details
- Packaging Info
- Label & Leaflet Samples

Regulatory Documentation

- GMP Certificate
- Free Sale Certificate
- Registration Certificates from Other Markets
- Technical Dossier
- QC Documentation

Commercial Information

- Export Price List
- Minimum Order Quantity (MOQ)
- Packaging & Shipping Conditions
- Available Production Capacity

All information received from potential partners is treated with appropriate confidentiality and used solely for evaluating cooperation opportunities.

COMPANY OVERVIEW

Company Overview & Products

ECOVETSERVICE LLC facilitates seamless veterinary market entry in Azerbaijan, bridging international animal health manufacturers with local demand.

Product Portfolio

Veterinary Medicines

Antibiotics, antiparasitics, hormones, and specialized injectables.

Feed Additives

High-efficiency enzymes, probiotics, and robust toxin binders.

Premixes

Targeted vitamin-mineral complexes for cattle, poultry, and small ruminants.

Biosecurity & Health

Broad-spectrum disinfectants and metabolic stimulants.

10+

YEARS OF LOCAL OPERATION

50+

INTERNATIONAL PARTNER MFRS

200+

OFFICIALLY REGISTERED PRODUCTS

— INFRASTRUCTURE

Infrastructure & Market Reach

Supply Chain (Full Cycle)

AQTA Registration

Dossier review, local adaptation, and submission coordination services.

Import & Customs

Seamless end-to-end import clearance and customs compliance.

Logistics

Climate-controlled warehouse facilities and dedicated delivery fleet.

Target Sales Channels

Farms & Agro-complexes

Direct supply channels to major cattle and poultry enterprises.

Veterinary Pharmacies

Regular commercial supply across nationwide retail and wholesale networks.

Veterinary Clinics

Immediate distribution of specialized vaccines, diagnostics, and treatments.

Nationwide Distribution Coverage

Nationwide Market Potential

ECOVETSERVICE LLC provides direct commercial access across Azerbaijan, ensuring comprehensive coverage and compliance for the region's expanding agricultural sector.

GET IN TOUCH

Start the Conversation

ECOVETSERVICE LLC welcomes cooperation with international manufacturers seeking market access opportunities in Azerbaijan. Reach out to discuss your product portfolio and explore registration and distribution possibilities.

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Submission of information does not create any legal obligations. Any cooperation shall become effective only after execution of a separate written agreement signed by authorized representatives of both parties.

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